



#### Personal data

Maurizio Lippi  
Born in Salerno, 01/02/1962  
Civil Status: Married  
**Actual Position (since 2022)**  
**Early retirement**

#### LINKEDIN:

[www.linkedin.com/in/maurizio-lippi-57931b1](https://www.linkedin.com/in/maurizio-lippi-57931b1)

#### FACEBOOK:

[https://www.facebook.com/maurizio.lippi1?locale=it\\_IT](https://www.facebook.com/maurizio.lippi1?locale=it_IT)

Thirty-five years of experience in the major Information Technology Companies and Multinationals (Alitalia, Olivetti, Siemens Informatica, Sun Microsystems and Oracle); in these experiences I have covered all roles from Individual Contributor, Manager, Director from technician to Sales.

My characteristics: 1) do everything in a determined and constant manner; listen to everyone with humility and do the subsequent actions in teamwork with respect and sharing.

2) sunny and creative.

3) recognized leadership in the workplace.

## PROFESSIONAL EXPERIENCE

### Professional Experience Oracle (since 2011 to 2021)

**Lead Account Manager:** Bank of Italy and Gruppo Bancario Iccrea

**Oracle Italy Senior Account Manager Tech & Cloud** for Bank of Italy and Gruppo Bancario Iccrea;

**Oracle Italy Sales Team Leader LoB Systems** Enterprise Mid-Market

**Oracle Italy Director Sales Manager LoB Systems** General Business SMB.

### Professional Experience Sun Microsystems Italy (since 2000 to 2010)

**Director Sales Manager,** Retail, Entertainment, Media & Manufacturing; Energy, Oil, Transportation, Services & Media - Manufacturing & Enterprise Center South

**Sales Account Manager:** Central Public

**Sales Account Manager:** Finance, Center South

### Professional Experience Alitalia-Olivetti-Siemens Informatica (since 1987 to 2000)

**Service Sales Account Manager Finance Market Center South** Siemens Informatica S.p.A. (since 1998 to 1999)

**Pre Sales Finance Market** ng. C. Olivetti & C. S.p.A. (since 1987 to 1997)

**Scholarship for EDP center, Alitalia Rome** (1/1/87 – 30/06/87).

## EDUCATION

**High-school degree** in "Ragioniere e Perito Commerciale" in "Istituto Tecnico Statale - A. Genovesi", Salerno, in 1980/81, graduate with "60/sessantesimi"

**Graduate** in "Scienze dell'Informazione", "Facoltà di Scienze Matematiche, Fisiche e Naturali - Salerno", 25/11/86, graduate with 108/110

#### Languages

English: CEF A2 – Waystage